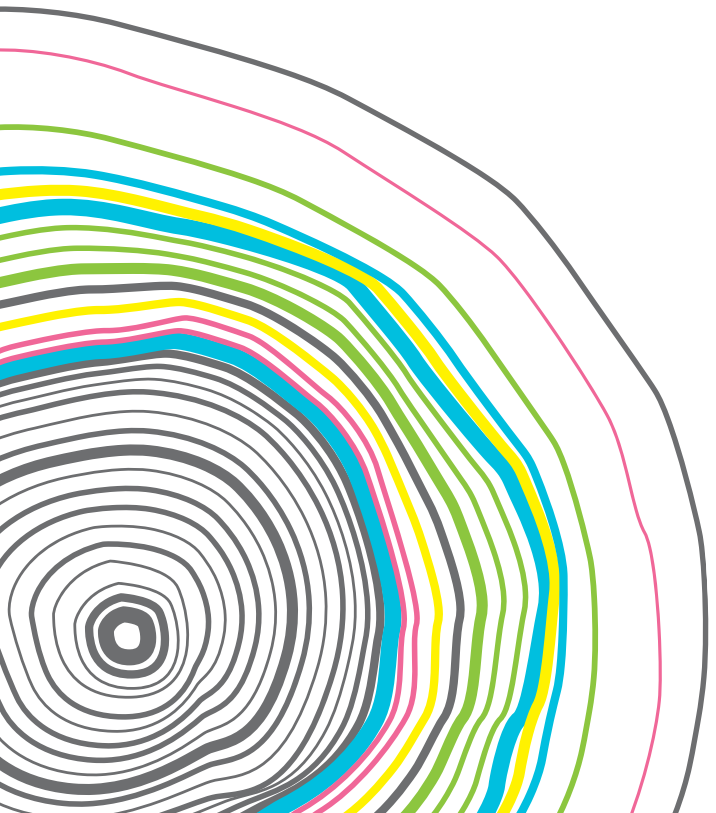


VOITH

Welcome to the Next 150 Years

Facts and Figures
2017 Edition



The Voith Group in Figures

in € millions	2014/15	2015/16
Orders received ¹⁾	4,389	4,108
Sales ¹⁾	4,302	4,252
Profit from operations ¹⁾	270	275
Return on sales in % ¹⁾	6.3	6.5
Result before taxes ¹⁾	-23	140
Net result ²⁾	-93	29
Cash flow from operating activities	151	58
Total cash flow	-357	203
Investments ¹⁾	80	121
Research and development ¹⁾	210	208
in % of sales	4.9	4.9
Equity	874	799
Equity ratio in % ¹⁾	16.0	14.9
Balance sheet total	5,451	5,359
Employees ^{1) 3)}	20,223	19,098

¹⁾ Excluding the discontinued Group Division Voith Industrial Services; previous year restated.

²⁾ The figure for the 2015/16 fiscal year contains non-recurring negative effects that primarily result from impairments disclosed on the face of the balance sheet come to a total of € -96 million.

³⁾ Without apprentices.

One Company ...

Voith GmbH

Corporate Central Functions

Voith Hydro

Head Organization:
Voith Hydro Holding
GmbH & Co. KG,
Heidenheim, Germany

Voith Paper

Head Organization:
Voith Paper Holding
GmbH & Co. KG,
Heidenheim, Germany

Voith Turbo

Head Organization:
Voith Turbo
GmbH & Co. KG,
Heidenheim, Germany

Voith Digital Solutions

Head Organization:
Voith Digital Solutions Holding
GmbH & Co. KG,
Heidenheim, Germany

... at home in the world.

North America*)

Sales: €729 million
Employees: 2,524

Central and South America*)

Sales: €434 million
Employees: 2,400

Europe*)

Sales: €1,685 million
Employees: 10,123

Africa*)

Sales: €220 million
Employees: 97

Asia/Australia/Oceania*)

Sales: €1,184 million
Employees: 3,954

*) Excluding the discontinued Group Division
Voith Industrial Services; previous year restated.

“Voith belongs to the few companies that are able to celebrate their 150th anniversary. This makes us proud. Yet it is also an incentive for us. Because we will continue to ensure that Voith keeps growing and remains an innovative, future-oriented, attractive company for its customers, business partners and its employees.”

The Corporate Board of Management

The Voith Group

Voith is a global technology group. With energy, oil & gas, paper, raw materials and transport & automotive, the broad portfolio with its plants, products, services and digital applications serves five essential markets in all regions of the world.

Voith's operating business is bundled in four Group Divisions: Voith Hydro, Voith Paper, Voith Turbo and Voith Digital Solutions.

A large proportion of the world's paper production is manufactured on Voith paper machines. A quarter of the energy generated worldwide from hydropower is produced with turbines and generators from Voith Hydro. Voith's drive components are found in applications all over the world, both in industrial plants and in road and rail vehicles, as well as on the waters. And the applications provided by the Digital Solutions Group Division make Voith one of the pace-makers for digital change in the key global industries.

Founded in 1867, Voith employs around 19,000 people, generates €4.3 billion in sales, and operates in over 60 countries around the world.*)

*) Excluding the discontinued Group Division
Voith Industrial Services.



1



2



3



4



5

- 1 Energy
- 2 Oil & Gas
- 3 Paper
- 4 Raw materials
- 5 Transport & Automotive

The Corporate Board of Management





Bertram Staudenmaier

Voith Paper

Uwe Wehnhardt

Voith Hydro

Dr. Uwe Knotzer

Voith Turbo

Dr. Hubert Lienhard

President and CEO

Dr. Roland Münch

Voith Digital Solutions

Dr. Toralf Haag

Finance and Controlling

... among 150 Voith apprentices



Employees

Qualified, motivated and dedicated employees are the foundation and motor of our success. We endeavor to offer our employees who meet our high demands challenging tasks, individual development opportunities and an attractive workplace. We take into account each of our employee's personal situations and enable them to pursue a wide range of different career options.

We train young people in around 40 technical, commercial and trade professions. In the year under review, we once again provided a large number of young people with career prospects and increased the number of apprenticeships compared to the previous year. At the close of the 2015/16 fiscal year, 869 apprentices and students were employed at Voith locations around the globe (previous year: 896).

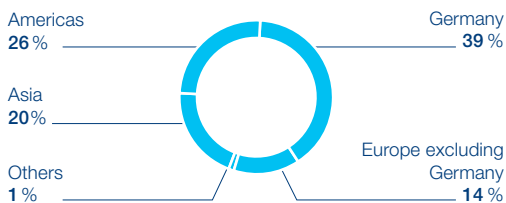


Employees total 19,098^{*)}

by Group Division



by region



^{*)} Excluding the discontinued Group Division Voith Industrial Services.

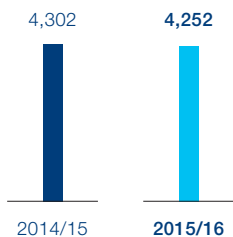
Sales

In the 2015/16 fiscal year, Voith generated sales of €4,252 million (previous year: €4,302 million) from its continuing operations.

The regional distribution of Group sales was as follows: 12 % (previous year: 11 %) of the sales of continuing operations were generated in Germany. The Europe excluding Germany region accounted for 28 % (previous year: 27 %) of Group sales. The Americas (previous year: 29 %) and Asia (previous year: 28 %) contributed 27 % each. A share of 6 % (previous year: 5 %) was attributable to other regions (in particular Africa and Australia).

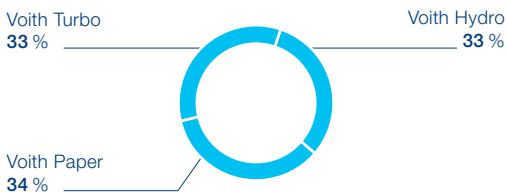
Sales Group*)

in € millions

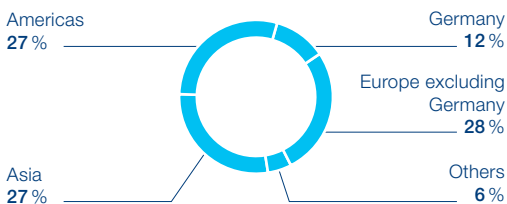


Sales total € 4,252 million *)

by Group Division



by region



*) Excluding the discontinued Group Division Voith Industrial Services.

Orders received

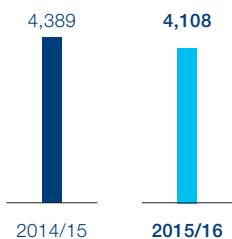
In the 2015/16 fiscal year, the Voith Group secured new orders worth €4,108 million in its continuing operations. As at the end of the fiscal year, orders on hand in the Voith Group were worth €5,307 million (previous year: €5,286 million).

Voith Paper contributed 36 % (previous year: 34 %) to the Group's orders received. Voith Hydro accounted for 34 % (previous year: 32 %) and Voith Turbo for 30 % (previous year: 34 %).

With a share of 32 % (previous year: 26 %), the Americas were the most important region in terms of orders received in the continuing operations in the year under review. The Europe excluding Germany region accounted for 26 % (previous year: 26 %) of the Group's orders received. At 23 %, Asia's share was down on the previous year (33 %). Germany's contribution amounted to 13 % (previous year: 12 %). All the other regions contributed 6 % (previous year: 3 %) of new business.

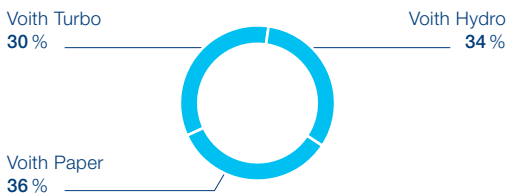
Orders received Group *)

in € millions



Orders received total € 4,108 million *)

by Group Division



by region



*) Excluding the discontinued Group Division Voith Industrial Services.



Voith Hydro

Voith Hydro, as a full-line supplier for hydropower plants, is one of the leading industrial partners for power plant operators worldwide. This includes the fields of power generation and energy storage systems. Voith Hydro's portfolio of products and services covers the entire life cycle of large and small hydro plants and includes all major components: generators, turbines, pumps and automation systems, including measurement and control systems, right through to services in spare parts and maintenance.

Figures

Sales	€ 1,388 million
Orders received	€ 1,387 million
Employees	4,934
Share of group sales volume	33 %

Pumped storage plants like these in the Austrian Alps store excess energy from wind or solar in times of low consumption and give it back again to the grid when needed.



Voith Paper

As a partner and pioneer for the paper industry Voith Paper provides technologies and products for the entire paper manufacturing process. All over the world, producers of paper, board and tissue have for many years put their trust in the expertise and competence of this system provider. Voith Paper's innovative strength is evident in customized solutions which optimize the paper manufacturing process. The Group Division focuses on developing resource-saving products, thus ensuring maximum efficiency in the consumption of energy, water and fibers. With the innovation program Papermaking 4.0 Voith Paper introduces Industrie 4.0 to the paper industry. The focus is on connected, smart solutions and processes which provide a clear added value to our customers.



Figures

Sales	€ 1,456 million
Orders received	€ 1,463 million
Employees	6,550
Share of group sales volume	34 %

Around the world Voith is a trusted partner in paper industry.



Voith Turbo

Each and every day, Voith Turbo helps millions of people move goods and machines safely from place to place. Our technologies transmit and control power under extreme conditions—safely and in a resource-efficient manner. Intelligent drive solutions and highly engineered components and systems from Voith are used in a wide range of industries, wherever power has to be converted into controlled movement.



Figures

Sales	€ 1,397 million
Orders received	€ 1,247 million
Employees	5,702
Share of group sales volume	33%

The new Voith DIWA.6 Stop-Start Technology helps to save about 12 percent of fuel. While most disengageable technologies for city buses are still at an early stage, Voith's DIWA.6 Stop-Start Technology has already proven its full operational capability.



Voith Digital Solutions

Voith Digital Solutions brings together expertise in automation, software, IT, digitization, sensor technology and actuator technology. Experienced engineers, data analysts and experts for the sector develop Voith's digital product portfolio together with our customers. This spans from completed plant components through to engineering services. With Digital Solutions, Voith intends to become the preferred a partner for Internet of Things in mechanical and plant engineering.



Figures

Foundation year	2016
Employees	653

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Environmentally Friendly Production

FSC®

The recycled paper Respecta Silk 60 is produced in compliance with the international FSC® standard. The pulp is partly manufactured from certified, i. e. responsibly managed, forests. Careful forestry practice also ensures, among other things, that biological diversity and ecological processes are not disturbed when wood products are removed from the forest. The paper was produced on a Voith paper machine.



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for Generations